



# INTERNET OF THINGS SERVICES & SOLUTIONS

## STATE OF THE MARKET

L&T Technology Services is a one stop shop for companies developing and executing solutions in the M2M space. Our services and solutions are aligned across IoT ecosystems to address challenges faced by platform vendors, OEMs, communication service providers and semiconductor companies.

Our exposure to multiple domains and the ability to service multiple technologies have positioned us as a niche player capable of addressing multiple players within IoT ecosystem.

## SERVICE OVERVIEW

**L&T Technology Services has invested in Technologies, Partnerships and labs to bring out offerings across the eco system.**

- Semicon - Reference HW and SW | ODM Enablement | Drivers, BSP and Protocol Stacks | VLSI Services
- OEM - New Product Development | Connectivity Solutions | M2M Application Platform | Pre-certification and IV&V
- Operators - M2M Software services | Third Party platforms | System Integration | IoT Testing
- Enterprises - M2M readiness | Point/ Custom solutions | Implementation services
- ISV's and Platform - Development Services | Professional Services | Customization | Domain specific services

## KEY SERVICES INCLUDE:

- M2M Hardware and Software development
- System Integration: Interfacing with M2M Ecosystem Components
- Integration with Big Data Analytics: Statistical analysis, Data visualization, Integration with frameworks like Hadoop, Cognos, Historian
- SaaS Enablement: On premise to cloud migration ( private, public or Hybrid clouds)
- End to end software solutions: device management, data aggregation, Mobility.

L&T Technology Services collaborate with IoT Eco-system to bring out an optimal solution for a customer. We have invested in internal frameworks and solution accelerators which assist in optimizing the development costs, faster deployments and better scalability for the future.

## BENEFITS

- Reduced time to market by using readily available frameworks and components
- Frameworks matured out of multiple M2M implementations
- A flexible Development Methodology offering quick deployments
- Ability to develop and deploy CAPEX as well as OPEX solutions

## KEY DIFFERENTIATORS

- Domain Expertise: Varied experience with multiple Fortune 500 companies in domains like Industrial Products, Transportation, Process, Telecom and Medical.
- Experience in Engineering Enterprise application and integration with both north and south bound systems
- Frameworks and methodologies driven from years of experience of delivering data acquisition and remote monitoring and control applications
- Track record of executing large Size turnkey EPC, SI and Data networking projects
- M2M Business ready frameworks and tools (UBIQWeise, SmartMiles, RMCS etc.) for quick application rollouts and easy third party integrations.

For more information visit us at [www.Inttechservices.com](http://www.Inttechservices.com)

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### About L&T Technology Services

L&T Technology Services Limited is a subsidiary of Larsen & Toubro Limited with a focus in the engineering services space, partnering with over 50 Fortune 500 companies. A leading pure-play Engineering, Research and Development services company, we offer design and development solutions through the entire product development chain, across various industries such as Industrial Products, Medical Devices, Transportation, Telecom & Hi-tech, and the Process Industry. We also offer solutions in the areas of Mechanical Engineering Services, Embedded Systems & Applications, Engineering Process Services, Product Lifecycle Management, Engineering Analytics, Power Electronics, Machine-to-Machine (M2M), and the Internet-of-Things (IoT).